# 4305 M. Com (Accountancy & Statistics): Previous

### 4.5 Research Methodology and Quantitative Techniques

#### Unit-I

Research Definition, Importance, Types, steps in Research Methodology, Defining Research Problems and Research Design.

## Unit-II

Sampling Design, Types of Sample, Measurement and Scaling, Multi-dimensional scaling, Theoretical frequency distribution: Binomial. Poisson and Normal distribution, Research Report Writing, Referencing and Bibliography

## Unit-III

Tests of significance: Z test, t test, Chi-square test, and ANOVA (One way and two ways)

## Unit-IV

Factor Analysis, Cluster Analysis and Conjoint Analysis

#### Unit-V

Discriminant Analysis, Decomposition Analysis and Structural Equation Modeling (SEM)

#### **Suggested Readings:**

1. Beri, G.C. : Marketing Research, Tata McGraw Hill, New

Delhi 2. Black, Hair et al.: Multivariate Data Analysis, Pearson (LPE)

- 3. Boyd et. al.: Marketing Research, Tata McGraw-Hill, New Delhi
- 4. Cooper, Donald R. and Schindler, Pamela S. : Business Research Methods, McGraw Hill Education
- 5. Kothari, C.R. : Research Methodology, Nwe Age International Publishers, new Delhi
- 6. Sachdeva, J.K.: Business Research Methodology (Himalaya)
- 7. Sharma, K.R. : Business Research Methods, National Publishing House, New Delhi